

2022

REPORT TO THE COMMUNITY



**WE'RE DOING GOOD.
WE'RE GOODWILL.**



GOODWILL

Mission Statement

Goodwill of Western and Northern Connecticut strengthens communities by helping people with disabilities and other disadvantages, maximize independence through job training and other support services.



BOARD OF DIRECTORS

Our Board helps connect us to our community, set the vision for our future, provide fiduciary oversight, and ensure that our mission is reflected in measurable results and impact. Drawn from business, legal, real estate, and finance backgrounds, the board guides and advises the leadership team.

Tom Catropa
Chair

Sean Kane
Vice Chair

Catharine Freeman
Secretary

Christopher Peterson
Treasurer

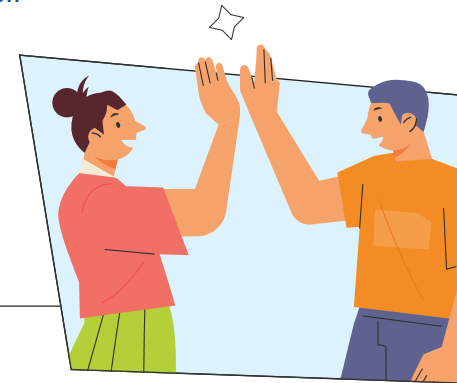
Mary Ellen Hart

Carmen Idalia Colón

Christine Rose

Rob Scinto

Stephen Zehring



ADVISORY COMMITTEE

John Ostaszewski

William Sawch

Morag Vance

SENIOR LEADERSHIP TEAM

Rocco Tricarico
President & CEO

Ken Bennett
Vice President of Retail
Services & Facilities

Melissa Kelly
Vice President of Human
Resources & External Affairs

Heather Marquis
Vice President of Human Services

Jerry Segrue
Chief Financial Officer



Community

IMPACT REPORT



THE GOODWILL Give Back!

For a second year in a row, we aligned with a local like-minded organization where Goodwill could assist in playing an impactful role in helping others in our local communities.

In 2022, we partnered with **The Urban League of Greater Hartford**. For the month of April, our retail stores sprang to action implementing a shopper roundup campaign that generated **\$17,520.72**, which we proudly **GAVE BACK** to **The Urban League of Greater Hartford!** This effort enabled Goodwill to support areas we believe in – improving equity in education, employment, housing, health, and social justice.

WE'RE DOING GOOD.
WE'RE GOODWILL.



CAREER CENTER/HARTFORD

Renovation

Our Hartford Career Center saw some exciting changes in 2022! We redesigned the entire space with more mindfulness around an open and light facility to ease the emotions of job seekers.

Finding a job is often stressful, and our Team recognized the benefit of a space that paralleled the comfort and support our Career Coaches deliver daily, to help set the tone for clients' success. In 2022, we helped **3,244 people** towards achieving their career goals utilizing our six strategically located centers across Connecticut.



CAREER CENTER LOCATIONS:



**LEARN MORE ABOUT
GOODWILL CAREER
CENTER SERVICES**

Goodwill Career Centers are dedicated to providing the essential career services getting Connecticut residents the jobs they need.



**WATCH OUR CAREER
COACH VIDEO**

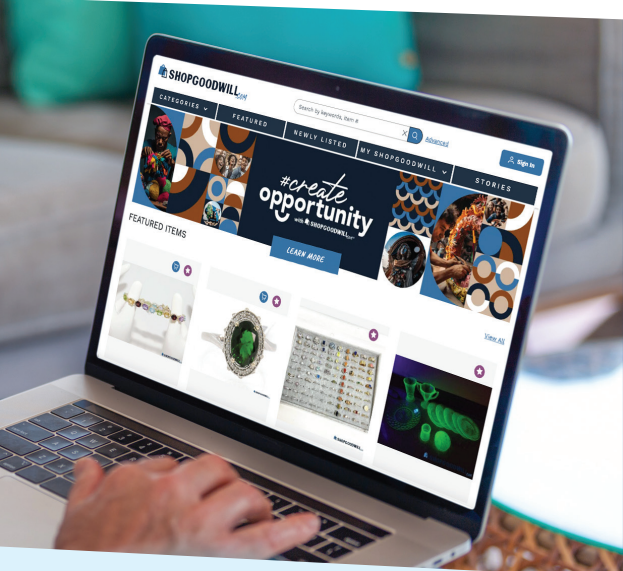




CONTINUES TO *Prosper!*

Our third full year of operation was another success generating **\$2,376,442.00** in sales with **59,816** items sold! Our team continues to list upwards of **300** new items daily with jewelry, clothing, and collectibles leading the charge as our best-selling categories.

Our **Shopgoodwill** platform continues to provide us the opportunity to generate revenue outside of brick-and-mortar stores, helping to **fuel our mission of fulfilling employment opportunities for all!**



300
NEW ITEMS DAILY

59,816
ITEMS SOLD

\$2,376,442
IN SALES



Good things come to those who thrift!
Shop for "Good" and visit our online store at:
WWW.SHOPGOODWILL.COM/BRIDGEPORT





DANBURY

New Store

In the fall of 2022, we opened our doors to our new Danbury store on Newtown Road in the **Berkshire Shopping Center**. This location nearly doubled our footprint in Danbury – a community that has supported our retail operations since we first opened in 1992. With almost double the square footage of our previous location, we can provide even greater opportunities for shoppers to find the treasures they're after! This expansion has also enabled us to hire **25 new Team Members**, helping us increase revenues to drive more funds back into the community through our mission services – empowering residents to get the jobs they need to support themselves and their families.

When the *community supports growth opportunities* for a nonprofit like ours, *everyone wins!*



Financial Report

2022

Source of funds

Retail Sales	\$41,017,896	81.61%
Grants & Contracts	\$8,451,833	16.82%
Fundraising	\$408,412	0.81%
Other	\$380,241	0.76%
TOTAL	\$50,258,382	100%

Application of funds

RETAIL	\$35,787,013	70.66%
PROGRAMS		
Career Centers	\$656,939	1.30%
Job Training	\$3,444,019	6.80%
Day Services	\$1,559,627	3.08%
Residential Services	\$3,751,683	7.41%
Other	\$188,990	0.37%
Fundraising	\$43,075	0.08%
Management & General	\$4,134,268	8.16%
Bridgeport HQ & Hartford Campus Occupancy Costs	\$1,083,231	2.14%
TOTAL	\$50,648,845	100%

* Pre-audit figures

INVEST IN OUR COMMUNITY.

Give a gift
of Goodwill.



Share your goodwill
with an important
cash donation today.

It is your generosity that will help people in our community gain employment – and ultimately their independence – through skills training, coaching, and other employment resources. Thanks to your donations, people with disabilities, veterans who are reintegrating, and anyone facing economic disadvantages or other barriers to employment can access Goodwill's programs and services – giving Connecticut residents a hand up.



To donate, visit WWW.GWCT.ORG/DONATE/GIVE-A-GIFT

2022 Monetary Donors

BUILDER \$10K+

Webster Bank

SPONSOR \$2.5K+

Lawrence J. Sapanski

ASSOCIATE \$1K+

Bruce Augustadt
James Dart
Aaron Hess
Marta J. Lawrence
Peter Wright
Alex Zisson
Borghesi Building
& Engineering Co., Inc.
The Delaney Memorial
Foundation
Fairfield County
Community Foundation
The Tokeneke Foundation

CONTRIBUTOR \$500+

Wang Chen
Jean Cortes
David Dressler
Elizabeth Ellis
Thomas F. Keyes
Sandra F. Nguyen
Louis Paglia
Associated Security
Systems, Inc.

FRIEND \$300+

Julianna Dupuis
Gary L. Kline
John Melillo
Richard N. Shaak
Thomas Preston Estate

SUPPORTER \$25+

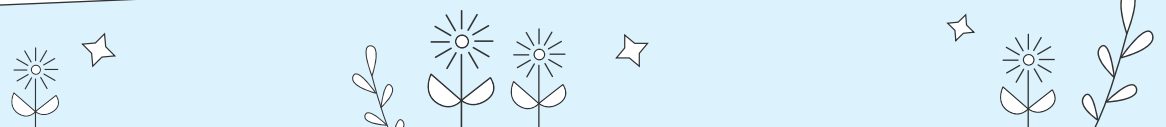
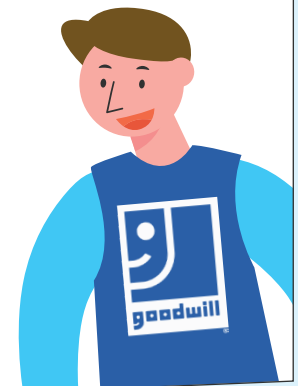
John Addeo
Phillip N. Armentano
Arthur W. Aubin
Muhamed
Bajraktrarevic
Salvatore Bellofatto
Christopher Bennett
Adrienne Bentman
Robert J. Bepko
James R. Boardman
Mary Booth
Leon M. Borden
Ann Bowling
John Burgeson
Elaine Buschmeyer
Pradeep K. Caplash
Raymond Card
Richard Cartun
Ann Cathcart
Albertus Schmitz
Ceely Ackerman
John Chamoures
Kyle E. Chapin
Bradford S. Chase
Barbara I. Chernesky
Janet D. Chernikoff
Peter B. Clement
George Coleman
James Colihan
Anthony Coscia
Sarah D. Cox
Rita Ellen Creane
Valta K. Curtis
Ronald Daigle
Richard Daloe
Lisa D'Alton
James J. Davis
Angela DeGirolamo
Francis Degnan

Lucille DeNigris
Alvin H. DeWalt
Kathleen E. Dolan
Stuart B. Doon
Larry Edwards
Joseph Ellis
Kevin D. Ertel
Robert E. Evenski
William A. Eynon
Frank M. Fedeli
Kathleen J. Finnigan
Lindy M. Fox
Len Fox
Patricia N. Frasier
John A. Frazier
Neal R. Fritz
Darlene M. Gallagher
Walter Giger
Michael Goldman
William & Helen Gore
Steven W. Graham
David Graham
Ricky W. Gray
Davida S. Greacen
Joseph F. Greene
Robert & Bonnie
W. Greenwell
Richard C. Harper
Charles E. Hepner
Barton H. Hessler
Barbara Howell
Charles P. Hubbard
Dorothy Hunt
Nancy Ianna
Herbert Isaacson
Douglas A. Jamieson
Donald Johnson
Gail Kaufman
Marina Keene
Irene K. Kelly
Karin S. Kenney
Benjamin C.
Kirschenbaum
Knecht's Garage, Inc.
David H. Koch
Denise Kolok
Aaron Kosakowski
Elias N. Kulukundis
Gordon F. Kunz
Susan R. Kuprewicz
Chi Lai
Jay Lasser
Audrey A. Lexander
William P. Lostocco
Kathy Lynch
M & O Corporation
Stu J. Madison
Arthur E. MaGee
David Majewski
Paul R. Manka
Jacqueline Marak
James Marcus
Richard Mariano
Kerry L. Marsh
Howard H. Martin
Jeanne Mathews
Arthur McCain
John L. McDonough
Margaret L. McEachern
Dale McKenzie
Daniel P. Menona
Paul G. Messanelli
Jeffrey Metzger
Robert Milstein
Carl Miscavage
Patricia A. Misencik
Kirk Morris
Paul Moses

Paul Moverley
Benn Nelso
David Newirth
Karen Nolen
Jeremiah J. O'Brien
Thomas O'Connor
George Oliver
Rosemary A. Pachesa
Russell A. Paine
Robert Panasci
Halina Paskevicz
Laura Pels
Sharon P. Petro
John J. Phelan
Donald Polchinski
Glen E. Potter
Louise Pupelis
Paul T. Pureka
Joseph W. Rajcula
Florence Reilly
Allan B. Reiskin
William C. Richter
David L. Rist
Clinton J. Roberts
James W. Roosa
Patrick J. Rynn
Leyla Sahin
George M. Shulick
John Siano
Edward H. Sickman
David P. Siddell
Jordan F. Smith
Rashi Soni
Greg Taffet
Lilia Theroux
Richard E. Thonnings
Julius R. Tulipani
Solomon Turiel
Charles H. Tyler
Paul Veeder
Cynthia Veilleux
James A. Vinci
Brian M. Voytek
Donald Weigt
Richard J. Weisberg
Kris Weise
Maria Whelden
Jeffrey Wieser
Robert G. Woodward
Ralph E. Wroblewski
Susan Ziman
Doyle Zisson

THANK YOU!

This report recognizes donors who contributed in 2022. We sincerely apologize if a name has been omitted or misspelled.





165 Ocean Terrace, Bridgeport, CT 06605
203.368.6511 | GWCT.ORG

